

NO.	QUESTIONS	RESPONSES
1	Requesting a closed-end lease but are requesting a residual value. Generally residual value is fair market value. Or are you requesting termination value at the end of each month.	This is a closed-end leasing term contract, residual pricing not required. See Amendment No. 003.
2	Are you providing us with WMATA specs for each vehicle?	Specs are included in the RFP, see Vehicles Offering Submittal Sheet, pages 125 thru 127.
3	If we have to pay DBE within 10 days that sets the standard which means that we should expect payment within 10 days from our electronic submission of invoice.	See page 154, Appendix B – DBE, Monthly Prompt Payment Report, Prime – Contractor’s Report. “Further, those subcontractors due payment pursuant to the terms of their <u>subcontracts will be paid within ten days after receipt of payment from WMATA.</u> ”
4	We are concerned about pricing vehicles in years beyond the initial year for a variety of reasons including, changes in manufacturer pricing including adding and deleting equipment or making purchase of a required option contingent upon purchase of another option that may not be required; addition of options required by federal laws; manufacturer incentives or lack thereof; price increases beyond historical averages; changes in residual values of vehicles; changes in economic environment and interest rates. Based upon the foregoing and other factors that can change our overall costs, can you provide a price escalator that may be in two parts-one for the cost of the vehicles and the second upon the interest rate environment?	No, the solicitation terms are clearly stated. Updated 07/21/2015.

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5	Under your Operation and Maintenance, Section 2.14 in your SOW, you indicate that maintenance must be supplied through a national accounts system. Does that mean that the manufacture's locations are not included? Do you require a national accounts service card to be supplied for each vehicle?	These vehicles are being leased with a full maintenance service contract, and maintenance must be available at multiple repair facilities, including dealership and manufacture's locations, throughout the three jurisdictions of the Washington Metropolitan Area (District of Columbia, Maryland, and Virginia). All corrective and preventative maintenance, including warranty are covered under this contract. National account service cards are not required. See Amendment No. 003. Updated 07/21/2015
6	How are repairs, maintenance and service that are not required for the continued validation of the vehicle such as normal wearables-windshield wipers, brakes, tires, etc. to be billed to WMATA? Also, how are repairs due to abnormal wear and tear on a vehicle to be handled, what will be required to be reimbursed for these repairs?	These vehicles are being leased with a full maintenance service contract, and maintenance must be available at multiple repair facilities, including dealership and manufacture's locations, throughout the three jurisdictions of the Washington Metropolitan Area (District of Columbia, Maryland, and Virginia). All corrective and preventative maintenance, including warranty are covered under this contract. Cost for the repairs due to operator misuse, as agreed by both parties, will be paid by the contractor and invoiced back to WMATA for reimbursement. See Amendment No. 003. Updated 07/21/2015
7	Payments, Section 2.17.1 of your SOW, everything requested pertaining to the vehicle makes sense except residual value. Are you requesting the residual value at the end of the lease, because that is not normally provided under a closed-end lease unless you are requesting a Closed-End TRAC lease and if that is the case, once the residual is established for the vehicle, WMATA will be responsible for the residual value and any upside would go to WMATA and any loss would likewise go to WMATA.	This is a closed-end leasing agreement, residual pricing is not required and is removed from the solicitation. See Amendment No. 003. Updated 07/21/2015
8	Since we are submitting invoices electronically are we to expect that payment will be made electronically or through ACH? In approximately how many days from receipt of invoices?	Payments are made within 30 days after receipt a properly completed invoice.
9	Due to the number of questions and issues to be address with this RFP, can the RFP due date be move to a later date?	Proposal due date extended to August 14, 2015, see Amendment No. 002

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10	Due to the manufactures build out dates for 2015, pricing may no longer be available. 2016 model year pricing would not be available until August 2015. With that being the case, would a July 30 th bid opening date be acceptable?	Proposal due date extended to August 14, 2015, see Amendment No. 002.
11	Since Metro is requiring pricing for the next 3 years and those years pricing is unavailable at this time, how can the vendor provide pricing?	Proposal due date extended to August 14, 2015, see Amendment No. 002.
12	Can Metro's acceptance time be no longer than 60 days?	Minimum Proposal Acceptance Period remain unchanged.
13	The estimated mileage is 12,000 miles per year, is that correct?	Yes.
14	On page #111 "Mid-Atlantic Purchasing Team Rider Clause" can the vendor not accept orders from those groups listed?	Yes.
15	Are the following required: Fleetwatch, First Aid Kits, Fire Extinguisher; All white vehicles, Back-up Cameras, Back-up Sensors, and Aluminum Decks on lift gates?	FleetWatch will be installed by WMATA. First Aid Kits, Fire Extinguishers; all white vehicles, back-up cameras, back-up sensors, are required. Mfg Thieman Model TT15EPB "or an approved equal." Steel is our preferred decking.

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16	Item No. 1001 Malibu for 2016 will be available as a hybrid, are you interested?	Hybrid vehicles are not a requirement for this procurement.
17	Is this being financed through a grant? If so, how is the grant written? (a) How much? (b) Money?	These leases are being funded through Capital Improvement Projects and is budgeted for the full term of the lease. Updated 07/21/2015
18	Item No. 6, page 93, funds are not available for performance beyond June 16, 2015 (due on May 20 th).	Availability of funding beyond June 30, 2015 is based on WMATA's Board approval of the FY 2017 Budget. Updated 07/21/2015
19	What determines how long you keep the vehicle? (a) Usage (b) Money?	Funding.
20	We do not use national chains for service and maintenance. We use local garages and dealers for maintenance. Any problems?	No there are no problems. These vehicles are being leased with a full maintenance service contract, and maintenance must be available at multiple repair facilities, including dealership and manufacture's locations, throughout the three jurisdictions of the Washington Metropolitan Area (District of Columbia, Maryland, and Virginia). All corrective and preventative maintenance, including warranty are covered under this contract. See Amendment No. 003. Updated 07/21/2015
21	Are all vehicles to be registered in Washington, DC or in the jurisdiction to where the vehicle is garaged?	It is the contractor's choice where the vehicle will be registered.
22	Will vehicles be subject to any additional add-ons, such as? (a) Strobe lights (b) alarms (c) installation of communication paraphernalia	No, back up alarms as specified in the SOW.

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23	Hours of vehicle operations - Monday through Friday? 5 days, 6 days, 7 days?	24/7
24	Page 119, 2.18 – We only bill excess mileage at the end of lease.	Correct, excessive mileage is billed at the end of the leasing term.
25	Page 120, 2.22 – Early Termination – Do you have any idea based on funds needed, as to how many vehicles will not go to full term?	All leases will go to the end of the term.
26	Page 122, Payment of Traffic Fines: Where traffic fines are levied by cameras, etc. there may be a late charge by the time the contractor gets the ticket.	This is an issue between the contractor and the jurisdiction issuing the ticket. WMATA will not be responsible for any late fees.
27	<p>Alternative or ‘approved equal’. We take that to mean vehicles listed in the Federal Vehicle Standards schedule that same under the same item number.</p> <p>Clarification was requested from the contractor. What is it that you are asking?</p> <p>Contractor’s response: We take that to mean vehicles listed in the Federal Vehicle Standards schedule under the same item number, not vehicles falling under a higher or lower item number. In other words, we are always comparing an apple with an apple and not a watermelon.</p>	This project is funded with FTA funds, and when a Brand Name is specified in the solicitation and/or the SOW, WMATA is required to specify “or approved equal.” See page 26, Solicitation Instructions Clause No. 29, Brand Name of Equal.

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28	<p>Self-Insured: Does insurance cover uninsured motorist? Is the policy or Acord form available?</p> <p>Clarification was requested from the contractor.</p> <p>Contractor's response: There are policies that exclude uninsured motorists. Example: The vehicle that is involved in an accident with your driver's vehicle has no insurance coverage.</p>	<p>WMATA is totally self-insured for automobile liability. Any damages caused by WMATA would be paid by WMATA. WMATA can provide its standard self-insured letter to the contractor.</p>
29	<p>Do you require a specific type of lift-gate or any generic 1,500 lbs. lift-gate?</p>	<p>Mfg Thieman Model TT15EPB or an approved equal is required. Steel is our preferred decking. See Amendment No. 003.</p>
30	<p>Do you require a wiring harness extension due to the lift-gate?</p>	<p>Yes, vehicles equipped with lift gates must have hitch and harness extensions.</p>
31	<p>Do you require the vehicle reverse sensors to be relocated on the lift-gate?</p>	<p>Yes.</p>
32	<p>Do you require a specific type of cab guard (headache rack)?</p>	<p>No.</p>
33	<p>Is the DBE database available for the contractor's use, if so how can the contractors get access?</p>	<p>Yes, see WMATA's website, www.wmata.com; Business with METRO, under Procurement & Contracting click on Disadvantaged Business Enterprise, scroll down to & click on DBE Vendor Directory.</p>
34	<p>Does WMATA have a preference where the vehicles are to be registered?</p>	<p>No, see response to question No. 21.</p>